

**Sanilabs. The
meaning of
*Advanced Cleaning
Chemistry™***



Finding a reliable, quality chemical products supplier who supports your distribution business should be the least of your worries. As a Distributor you want to build your business and grow your sales. At Sanilabs we understand that. You need the right chemical supply partner to make it all fit together.

At Sanilabs, our mission is to supply your business with quality chemicals that help grow your sales. But we also understand it's services and true chemistry expertise that often makes a difference to your end-users. At Sanilabs, *Advanced Cleaning Chemistry™* is our value-added product and service commitment to you.

**Sanilabs Line of Chemical
Products Include:**

**Floor Care
Detergents
Degreasers
Carpet Care
Kitchen & Warewash
Hand Soaps
Bathroom Care
Window Cleaning
Vehicle & Pressure Wash
Enzyme Cleaners**

Sanilabs Services:

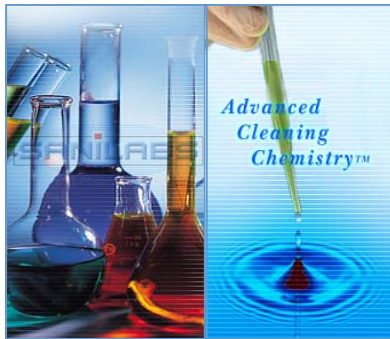
- Sanilabs Branded Products
 - Private-Label
 - Custom Blending
 - Tech & Field Support
 - Flexible Ordering
- Professional Marketing Materials
- Product Development Expertise

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**Sanilabs
Profile®**





Sanilabs Inc.

Value-Added Distribution Partnerships

At Sanilabs our mission is to create value-added distribution partnerships. We understand your objectives: to grow your account base, increase your product sales and ultimately to expand your business. You need a company who will work with you so that you maximize upon these opportunities. Whether it's a small or large client, a basic neutral cleaner or a complex floor care issue - for both products and services - Sanilabs is a supply chain partner you can rely on.



Making a Difference to Your Business

Sanilabs is committed to making a difference to your chemical supply program. Here's how:

1. Quality Products that Work. At Price Points that Sell:

Our products will help to positively position your business to market. We are committed to ensuring your chemical program is seen as quality, high-value and that your sales efforts are both growing and can be pursued at profitable distribution margins.

2. Industry Leading Expertise and Support: *Advanced Cleaning Chemistry™*

More than a slogan, Sanilabs delivers to its Distribution Partners industry leading chemistry expertise. This is both reflected in our high product per-

formance attributes / cleaning efficiencies, as well as our before and after sales support. Likewise, our product development expertise will help ensure your recognition as a leading edge product supplier. In short: we are service oriented in helping you make a proactive difference to your clients.

3. High Impact Marketing Materials:

Marketing materials are important in distribution environments - ensuring maximum product awareness. Sanilabs offers its Distribution Partners a variety of high impact, quality point of sale marketing materials that will help increase product awareness and positively position your business to market. As your chemical supplier, also count on Sanilabs to be your value-added Marketing Partner.

